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PROGRESS REPORT ON THE WORLD BANK PORT REFORM TOOLKIT

*(Presented by Ronald Kopicki)*

## Progress Report on the World Bank Port Reform Toolkit

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### What is a Toolkit?

- Furnish knowledge needed to successfully implement fundamental institutional reform
  - Expected results
  - Best fit: feasible reform models and public interests
  - Implementation tactics
- Multiple, mutually re-inforcing media
  - Specific tools and methods
  - Sample documents, legislative and regulatory
  - Case studies

### What are the tools?

- |                                       |   |
|---------------------------------------|---|
| • Integrating Framework               | • Labor Relations                       |
| • Environmental Competitive Scan      | • Managing Implementation               |
| • Institutional Models                | • Benchmarking Operations               |
| • Assessing Model Fit/Performance     | • Cargo Facilitation and Administration |
| • Risk Allocation Funding and Pricing | • Templates: Laws, Contracts and Rules  |

and include some policy, strategy and document options to consider and be modified for general knowledge efforts.

### OBJECTIVE IS TO MAXIMIZE VALUE

Legislation Value = User Value + Public Interest Value

Equity

Going Concern Value = Efficiency Gains

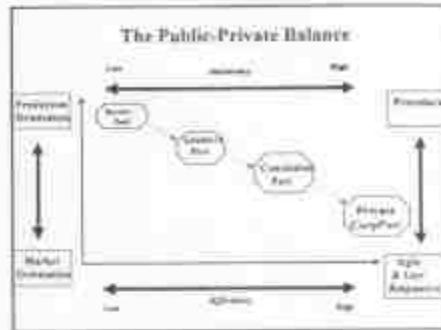
Transaction Process Value = Social Cost Injuncted to the Transaction

### Shifting the Boundary of a Public Private Partnership



### Competitive Scan

- SWOT Assessment by Regional Ranges of Ports
- Interests of Port Service Sector Developers
- Carrier Service Requirements
- Supply Chain Development Opportunities
- Information Technology
- Trade Process Integration via a/sia Customs/ Other Trading Partners



### Strategic Basis for Matching Specific Public/Private Modalities and Specific Service Delivery Systems

- Strategic Fit
- Competitive Consequences
- Integration into a Coherent Institutional Mosaic
- Match with Local S&M Business Absorptive Capacity

### Private Sector Investment in Ports

