# ACUERDOS BILATERALES/ BILATERAL AGREEMENT/ ACORDOS BILATERAIS/ACCORDS BILATERAUX

Classification:	42-2023.
Entry Date:	July 25, 2023.
Name of the agreement:	Articles of Amendments to Memorandum of understanding and technical assistance between the General Secretariat of the Organization of American States and the Young Americas Business Trust.
Subject:	Amendment 53, 54, 55 and 56 regarding the execution of Activities of the "Competitiveness Program".
Parties involved:	GS/ Young Americas Business Trust.
Reference :	Young Americas Business Trust.
Signature Date:	52nd article: On September 6, 2022 53rd article: On October 31, 2022 54th article: On December 19, 2022 55th article: On March 31, 2023 56th article: On June 29, 2023
Start Date:	
End Date:	
Place of Signature:	Washington, D.C.
Unit in Charge:	Department of Human Development, Education and Employment.
Person in Charge:	
Clôture des procedures:	

Notas adicionales/Additional notes/Notes supplémentaires/Notas adicionais:

## FIFTY-SECOND ARTICLES OF AMENDMENT

Pursuant to Article 10.1 of the Memorandum of Understanding between the General Secretariat of the Organization of American States (GS/OAS), through the Executive Secretariat for Integral Development (SEDI), and the Young Americas Business Trust (YABT) concerning the execution of activities under the program "Competitiveness Program" signed on Tuesday August 10, 2010 (hereinafter the MOU) and the subsequent amendments to the MOU, the duly authorized representatives of the Parties under the MOU agree on the following:

### AMENDMENTS:

1.1. Upon the signing of these Articles of Amendment, GS/OAS will make available to YABT the amount of USD \$16,000 (hereinafter the "GS/OAS Contribution"), to implement activities under the MOU. This GS/OAS Contribution will be transferred to the account specified by the YABT coordinator as established in the MOU, in accordance with Appendix LII, attached herein.

1.2. The activities and allocation of the GS/OAS Contribution are detailed in Appendix LII to the MOU. The updated budget and activities do not change the nature of the Program pursuant to Article 3.3 of the MOU and are fully authorized in writing by the SEDI Program Manager.

1.3. As part of the execution of the MOU and these Articles of Amendment, the Parties will consult and determine if further contributions are required and, if necessary, will provide for an additional amendment for those contributions in writing, as required by Article 10.1 of the MOU.

1.4. These Articles of Amendment have been agreed in writing by the coordinators and authorized representatives of the Parties and transmitted by electronic mail, as provided for in Article VIII of the MOU.

Except as hereby amended, the terms and conditions of the MOU and its amendments remain unchanged and in full force and effect.

Agreed in Washington, DC on September 06, 2022, by the duly authorized representatives of the Parties.

In la pala

Kim Osborne Executive Secretary Executive Secretariat for Integral Development (SEDI) 1889 F Street NW, Washington DC 20006 Tel. 202-370-9014 Fax: 202-458-3625 E-mail: kosborne@oas.org Luis Viguria Chief Executive Officer Young Americas Business Trust 1889 F Street NW, Washington DC 20006 Tel. 202-370-5444 Fax: 202-458-3744 E-mail: <u>lviguria@oas.org</u>

Main Activity	Planned	GS/OAS/SEDI	YABT	Total Funds
The consultant will support the preparations of ACE Ecuador to ensure a succesful event. Tasks will include: (i) develop the communication strategy to give visibility to the program; (ii) consolidate the final list of participants ensuring high-level profiles from the public, private and academic sectors; (iii) consolidate the budget items and support the preparation of EARS and documentations that are needed; (iv) prepare communication material and guide the design for printing; (v) consolidate the final agenda and guide tabletop conversations with economic development agencies from Quito and Guayaquil and with top sites that will receive the delegation, among other tasks.	Sep-22	\$8,000.00	\$800.00	\$8,800.00
The consultant will support the implementation of ACE Ecuador to take place November 13 to 17, 2022. Tasks will be: (i) ACE hours sessions in October to provide key information to participants and give a space for Q&A (ii) ensure final agenda is finalized and details on it are organized and clear; (iii) guide and prepare the announcement of the final list of partipants and sites that will be part of ACE; (iv) develop inputs for the daily videos and final scripts; (v) preparation of pre and post surveys/daily surveys and that supervise that all data is gathered and process to support ACE expected outcomes;	Oct-22	\$8,000.00	\$800.00	\$8,800.00
		16,000	1,600	17,600

#### FIFTY-THIRD ARTICLES OF AMENDMENT

Pursuant to Article 10.1 of the Memorandum of Understanding between the General Secretariat of the Organization of American States (GS/OAS), through the Executive Secretariat for Integral Development (SEDI), and the Young Americas Business Trust (YABT) concerning the execution of activities under the program "Competitiveness Program" signed on Tuesday August 10, 2010 (hereinafter the MOU) and the subsequent amendments to the MOU, the duly authorized representatives of the Parties under the MOU agree on the following:

### AMENDMENTS:

1.1. Upon the signing of these Articles of Amendment, GS/OAS will make available to YABT the amount of USD \$16,000 (hereinafter the "GS/OAS Contribution") to implement activities under the MOU. The GS/OAS Contribution will be transferred to the account specified by the YABT coordinator as established in the MOU, in accordance with Appendix LIII, attached hereto.

1.2. The activities and allocation of the GS/OAS Contribution are detailed in Appendix LIII to the MOU. The updated budget and activities do not change the nature of the Program pursuant to Article 3.3 of the MOU and are fully authorized in writing by the SEDI Program Manager.

1.3. As part of the execution of the MOU and these Articles of Amendment, the Parties will consult and determine if further contributions are required and, if necessary, will provide for an additional amendment for those contributions in writing, as required by Article 10.1 of the MOU.

1.4. These Articles of Amendment have been agreed to in writing by the coordinators and authorized representatives of the Parties and transmitted by electronic mail, as provided for in Article VIII of the MOU.

Except as hereby amended, the terms and conditions of the MOU and its amendments remain unchanged and in full force and effect.

Agreed in Washington, DC on October 31, 2022, by the duly authorized representatives of the Parties.

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Main Activity	Planned	GS/OAS/SEDI	YABT	Total Funds
The consultant will guide the implementation of ACE Ecuador to take place November 13 to 17, 2022. Tasks will be: (i) carried out ACE hours sessions early November to provide key information to participants, sites and speakers and give a space for Q&A (ii) schedule and carried out tabletop sessions (preparatory meetings) with each location that will receive participants (airports, hotels, restaurants, companies, universities, etc.); (iii) ensure final agenda is finalized and details on it are organized and clear; (iii) guide and prepare the announcement of the final list of partipants and sites that will be part of ACE; (iv) consolidate daily videos and final scripts; (v) set-up a communication strategy and supervise the preparation of banners, name badges, certificates, and other promotional materials; (vi) preparation and distribution of pre- surveys, daily surveys and final surveys to gather data to prepare progress reports; and (vi) provide technical and logistical coordination in the ground for the execution of the ACE five-day program in Ecuador.	Nov-22	\$8,000.00	\$800.00	\$8,800.00
The consultant will lead the monitoring and evaluation mechanism from ACE Ecuador and previous ACE programs. Tasks will be: (i) prepare and upload the fifth progress report to be presented to the U.S. Permanent Mission to the OAS with the means of verification and one pager reports; ii) prepare, distribute and gather data from the ACE 2022 Annual Consultation to be sent to all the ACE Community Members; (iii) prepare and distribute the ACE Ecuador Final Report; and (iv) hold virtual meetings and calls with at least seven ACE former leaders to provide echnical guidance on projects and initiatives emerging from ACE and ollow-up on results and initiatives, and facilitate contacts and remagagement opportunities with prior ACE host regions and peer barticipants.	Dec-22	\$8,000.00	\$800.00	\$8,800.00
		16,000	1,600	\$17,600.00

## FIFTY-FOURTH ARTICLES OF AMENDMENT

Pursuant to Article 10.1 of the Memorandum of Understanding between the General Secretariat of the Organization of American States (GS/OAS), through the Executive Secretariat for Integral Development (SEDI), and the Young Americas Business Trust (YABT) concerning the execution of activities under the program "Competitiveness Program" signed on Tuesday August 10, 2010 (hereinafter the MOU) and the subsequent amendments to the MOU, the duly authorized representatives of the Parties under the MOU agree on the following:

### AMENDMENTS:

1.1. Upon the signing of these Articles of Amendment, GS/OAS will make available to YABT the amount of USD \$24,500 (hereinafter the "GS/OAS Contribution") to implement activities under the MOU. The GS/OAS Contribution will be transferred to the account specified by the YABT coordinator as established in the MOU, in accordance with Appendix LIII, attached hereto.

1.2. The second sentence of Article 10.2 of the MOU is replaced by the following provision: "The Parties agree that the MOU shall remain in force until June 30, 2023.".

1.3. The activities and allocation of the GS/OAS Contribution are detailed in Appendix LIV to the MOU. The updated budget and activities do not change the nature of the Program pursuant to Article 3.3 of the MOU and are fully authorized in writing by the SEDI Program Manager.

1.4. As part of the execution of the MOU and these Articles of Amendment, the Parties will consult and determine if further contributions are required and, if necessary, will provide for an additional amendment for those contributions in writing, as required by Article 10.1 of the MOU.

1.5. These Articles of Amendment have been agreed to in writing by the authorized representatives of the Parties and transmitted by electronic mail, as provided for in Article VIII of the MOU.

Except as hereby amended, the terms and conditions of the MOU and its amendments remain unchanged and in full force and effect.

Agreed in Washington, DC on December 19, 2022, by the duly authorized representatives of the Parties.

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APPENDIX LIV, MOU GS/OAS SEDI-YABT Regard	ing the COMP	ETITIVENESS PR	OGRAM	
Main Activity	Planned	GS/OAS/SEDI	YABT	Total Funds
The consultant will coordinate the preparation of the final reporting of the year 2022 and the establishment of the 2023 work plan. The specific tasks will be the following: prepare and publish the final ACE reports in the ACE website including ACE Louisiana and ACE Ecuador; prepare technical reports to be presented to the donors with updated information; coordinate the ACE team work and prepare terms of reference of contracts; gather and analyze the 2022 Yearly Survey Consultation information to provide useful insights for the follow-up and activities to be carried out in 2023; hold 1-1 follow-up meetings with ACE leaders to gather results; prepare a summary PPT with relevant and recent outcomes registed by the ACE program; and develop a 2023 work plan.	Jan-23	\$8,170.00	\$800.00	\$8,970.00
The consultant will coordiante efforts aimed to enhance the ACE host pipeline for the next years (up to June 2025) and to identify additional mechanisms to support the gathering, reporting and communication of results resulting from the ACE program. The specific tasks will be the following: upgrade the ACE Application to Host document (update and publish); propose a strategy for follow-up meetings and contacts and support its coordination; propose a timeline; and coordinate the development of a PPT and explanatory infographic.	Feb-23	\$8,170.00	\$800.00	\$8,970.00
The consultant will coordinate the preparation of ACE Seattle to take place May 14 - 19, 2023. The specific tasks will be the following: coordinate the open call for applications; prepare and circulate letters of invitation and verbal notes; coordinate and supervise the implementation of social media campaign; contribute to weekly meetings with the donors and with team Seattle; participate in other preparatory meetings with relevant actors and potential key partners to ACE and for the ACE Seattle implementation; and consolidate a proposed budget and necesary templates for the execution of the ACE Seattle program for the following months.	Mar-23	\$8,160.00	\$800.00	\$8,960.00
		\$24,500.00	\$2,400.00	\$26,900.00

## FIFTY-FIFTHTH ARTICLES OF AMENDMENT

Pursuant to Article 10.1 of the Memorandum of Understanding between the General Secretariat of the Organization of American States (GS/OAS), through the Executive Secretariat for Integral Development (SEDI), and the Young Americas Business Trust (YABT) concerning the execution of activities under the program "Competitiveness Program" signed on Tuesday August 10, 2010 (hereinafter the MOU) and the subsequent amendments to the MOU, the duly authorized representatives of the Parties under the MOU agree on the following:

### AMENDMENTS:

1.1. Upon the signing of these Articles of Amendment, GS/OAS will make available to YABT the amount of USD \$24,500 (hereinafter the "GS/OAS Contribution") to implement activities under the MOU. The GS/OAS Contribution will be transferred to the account specified by the YABT coordinator as established in the MOU, in accordance with Appendix LV, attached hereto.

1.2. The activities and allocation of the GS/OAS Contribution are detailed in Appendix LV to the MOU. The updated budget and activities do not change the nature of the Program pursuant to Article 3.3 of the MOU and are fully authorized in writing by the SEDI Program Manager.

1.3. As part of the execution of the MOU and these Articles of Amendment, the Parties will consult and determine if further contributions are required and, if necessary, will provide for an additional amendment for those contributions in writing, as required by Article 10.1 of the MOU.

1.4. These Articles of Amendment have been agreed to in writing by the authorized representatives of the Parties and transmitted by electronic mail, as provided for in Article VIII of the MOU.

Except as hereby amended, the terms and conditions of the MOU and its amendments remain unchanged and in full force and effect.

Agreed in Washington, DC on March 31, 2023, by the duly authorized representatives of the Parties.

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APPENDIX LV, MOU GS/OAS SEDI-YABT Regarding the COMPETITIVENESS PROGRAM					
Main Activity	Planned	GS/OAS/SEDI	YABT	Total Funds	
The consultant will coordinate the final preparations leading to ACE Seattle. The specific tasks will be the following: notify and follow-up with high-level participants; prepare the budget for the rental of the bus, purchase of name badges and certificates, pins, among other items; coordinate with participants who will benefit from financial support; design and supervise the development of a welcome video to ACE Seattle to be circulated to accepted participants in preparation for the week-long program; advise Seattle's government officials and institutions on the consolidation of the final agenda and the preparation of a portfolio of cooperationn opportunities; coordinate the set-up of the ACE Seattle's Information Center with bios/offers and asks from the delegation, etc.	Apr-23	\$8,170.00	\$800.00	\$8,970.00	
The consultant will be responsible for the consolidation of the final documentation of ACE Seattle and for the successful implementation of the program. The specific tasks will be: preparation and distribution of the final agenda; preparation and distribution of the document to be used by participants to identify possible opportunities of cooperation and follow-up with sites, experts, and fellow participants; coordinate and supervise the design and implementation of the communication campaign; consolidation of a list which includes food allergies from participants as a reference for host sites which will offer meals as part of the program; develop the daily and final survey to be circulated to all the participants; support the in-situ technical and logistical implementation of the program with 70+ ACE delegates representing 20+ countries, and more than 30 institutions.	May-23	\$8,170.00	\$800.00	\$8,970.00	
The consultant will coordinate pending items post ACE Seattle and the gathering of key inputs and results emerged from the week- long program. Specifics tasks will be: coordinate invoices and final payments from companies that have provided services (filming, buses, promotional material, etc.); coordinate and supervise the development and publishing of the final report from ACE Seattle with preliminary results; coordinate and supervise the update of the ACE Seattle website with the photos and videos resulting from the program; follow-up with participants to gather pending answers from the final survey; coordinate and supervise the implementation of the communication campaign informing of preliminary results obtained as a result of ACE Seattle, etc.	Jun-23	\$8,160.00	\$800.00	\$8,960.00	
		24,500	2,400	26,900	

#### FIFTY-SIXTH ARTICLES OF AMENDMENT

Pursuant to Article 10.1 of the Memorandum of Understanding between the General Secretariat of the Organization of American States (GS/OAS), through the Executive Secretariat for Integral Development (SEDI), and the Young Americas Business Trust (YABT) concerning the execution of activities under the program "Competitiveness Program" signed on Tuesday August 10, 2010 (hereinafter the MOU) and the subsequent amendments to the MOU, the duly authorized representatives of the Parties under the MOU agree on the following:

#### AMENDMENTS:

1.1. Upon the signing of these Articles of Amendment, GS/OAS will make available to YABT the amount of USD \$16,500 (hereinafter the "GS/OAS Contribution") to implement activities under the MOU. The GS/OAS Contribution will be transferred to the account specified by the YABT coordinator as established in the MOU, in accordance with Appendix LVI, attached hereto.

1.2. The second sentence of Article 10.2 of the MOU is replaced by the following provision: "The Parties agree that the MOU shall remain in force until December 31, 2023."

1.3. The activities and allocation of the GS/OAS Contribution are detailed in Appendix LVI to the MOU. The updated budget and activities do not change the nature of the Program pursuant to Article 3.3 of the MOU and are fully authorized in writing by the SEDI Program Manager.

1.4. As part of the execution of the MOU and these Articles of Amendment, the Parties will consult and determine if further contributions are required and, if necessary, will provide for an additional amendment for those contributions in writing, as required by Article 10.1 of the MOU.

1.5. These Articles of Amendment have been agreed to in writing by the authorized representatives of the Parties and transmitted by electronic mail, as provided for in Article VIII of the MOU.

Except as hereby amended, the terms and conditions of the MOU and its amendments remain unchanged and in full force and effect.

Agreed in Washington, DC on June 29, 2023, by the duly authorized representatives of the Parties.

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APPENDIX LVI, MOU GS/OAS SEDI-YABT Regarding the COMPETITIVENESS PROGRAM				
Main Activity	Planned	GS/OAS/SEDI	YABT	Total Funds
The consultant will lead the coordination of various items resulting from ACE Seattle. The specific tasks will be the following: guide and supervise the preparation and publishing of the summary PowerPoint, the final report, the gathering of the final survey responses, the distribution and gathering of data resulting from the ACE the survey to be sent to ACE Seattle sites; guide and supervise the input of data into the ArcGis tech platform to provide an overview of results obtained and additional potential opportunities of cooperation. Additionally, the consultant will support Panama with the preparation of the full bid package requested by the ACE Committee.		\$8,250.00	\$800.00	\$9,050.00
The consultant will lead the coordination to start the planning towards ACE Panama to be held in early December 2023. The specific tasks will be: invite to brainstorming sessions to establish expected outcomes and indicators for success; the consolidation of the logo with the support of the ACE designer; establish with Panama possible VIP invitees; a tentative timeline; the sending of a Save the Date to countries; announcements and videos; the Save the Date landing page; and to review lessons learned and best practices of prior editions, etc. The consultant will also be responsible to prepare and submit technical reports, and to support the preparation of budgets and financial inputs requested by the donors.		\$8,250.00	\$800.00	\$9,050.00
		16,500	1,600	18,100