

## Acuerdos Bilaterales

Clasificación: 64-2004

Fecha de Ingreso: 13 de julio de 2004

Nombre de Acuerdo: Agreement

Materia: Asistencia Técnica

Partes: SG/OEA & Canadian Internacional Development Agency

Referencia: CIDA

Fecha de Firma: 3/4/2004

Fecha de Inicio: 3/4/2004

Fecha de Terminación: 3/24/2008

Lugar de Firma:

Unidad Encargada:

Persona Encargada:

Original:

Claves:

Cierre del proceso:



Agence canadienne de  
développement international

Canadian International  
Development Agency

200, promenade du Portage  
Gatineau (Québec)  
CANADA K1A 0G4

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2004-02-05

Your File

Our File

Agreement: 7031156  
WBS Element: A-032191-001-PR1  
GLAcct/CC/Fund: 52304/4404/ 0200  
Vendor: 1001291

Mr. L. Ronald Scheman  
Director General  
Inter-American Agency for Cooperation and Development  
Organization of American States  
17th Street and Constitution Avenue  
Washington, D.C. 20006

Subject: **CIDA's contribution to the General Secretariat, Organization of American States, Inter-American Agency for Cooperation and Development (GS/OAS/IACD) for the Trade-Related Capacity Building and Technical Assistance Activities Project**

Dear Mr. Scheman,

I am pleased to confirm with you the intention of the Canadian International Development Agency (hereinafter referred to as "CIDA") to provide the sum of seven hundred and fifty thousand Canadian dollars (Cdn\$750,000) to the GS/OAS/IACD more specifically to the OAS Trade Unit, as a member of the FTAA's Tripartite Committee, to respond directly to the Hemispheric Cooperation Program (HCP) and the trade related technical assistance needs of small economies in the Americas region as identified through the HCP process and as outlined in Annex A, attached hereto.

The Funding will be paid by CIDA to the OAS in the following manner: one payment of \$750,000 Canadian dollars after the effective date of this Agreement and upon request from the OAS/IACD. The funds shall be deposited in the specific IACD-Trade account.

The OAS Trade Unit shall supply CIDA with banking information necessary for a direct deposit to its account. Any charges associated with the transfer of the CIDA funds will be deducted from the Funding. Please note that the payments from CIDA under this Agreement are subject to there being an appropriation by the Parliament of Canada for the fiscal year in which the payment is to be made.

The OAS Trade Unit and CIDA will consult on a quarterly basis on the most appropriate activities to be funded.

Canada

The GS/OAS/IACD will provide CIDA with copies of Program-level reports prepared by the Executive Secretariat on the OAS Trade Unit activities.

The Agreement shall take effect on the latest date of signature, and shall remain in effect until March 14, 2008.

Any interest accrued on the Funding shall be utilized for support of OAS Trade Unit projects or for any other initiatives of the GS/OAS/IACD with prior written approval of CIDA.

Any correspondence with CIDA shall be sent to the following address:

Kerry Max  
Senior Economist  
Americas Branch  
Canadian International Development Agency  
200 Promenade du Portage, 11th Floor  
Gatineau, Quebec K1A 0G4  
CANADA

Finally, I would like to propose that this Agreement and its annexes A and B be governed by the relevant terms and conditions contained in the General Agreement signed between the OAS and CIDA on March 8, 1991, upon the OAS's confirmation in the manner indicated below.

Enclosed are two signed original copies of this Agreement. Please indicate the OAS's agreement to the terms of this letter by signing them and returning one original copy to me at the address indicated above.

Yours sincerely,

Confirmed and Agreed



Guillermo E. Rushchynski  
Vice-President  
Americas Branch  
CIDA



L. Ronald Scheman  
Director General  
GS/IACD  
Organization of American States

Date: 9 Feb. 2009

Date: Feb 4, 2004

## **To Enhance Trade-Related Capacity Building and Preparedness for the Free Trade Area of the Americas process**

### **1 Introduction**

The objective of this Project is to support the OAS through its Trade Unit in its response to the needs of Member States of the FTAA, under the Hemispheric Cooperation Program (HCP) approved by Trade Ministers in Quito on November 1, 2002. The FTAA and the HCP are key components of the Summit of the Americas process.

Carrying out the activities outlined in this proposal will allow the OAS to play an important role in the implementation of the HCP by responding in an effective and timely manner to the particular requests of countries. The program will benefit government officials from Latin American and Caribbean countries participating in the FTAA negotiations and officials from regional institutions with direct responsibility for trade policy. It will provide beneficiary countries with a deeper understanding of the issues on the trade agenda and help them identify how to maximize the gains from trade and investment liberalization that the FTAA will generate. The project also endeavours to develop partnerships with sub-regional and national institutions so as to strengthen inter-institutional cooperation on trade issues, enhance synergy and complementarity in the delivery of trade-related capacity building activities in the Americas, and ensure the most efficient allocation of limited financial resources.

All such activities will be held within the regions and organized in partnership with institutional partners such as ministries responsible for trade, regional integration secretariats, academic institutions, and international organizations.

### **2 The Hemispheric Cooperation Program**

The objective of the Hemispheric Cooperation Program is to strengthen the capacities of countries to participate in the negotiations, implement their trade commitments, and address the challenges and maximize the benefits of hemispheric integration, including productive capacity and competitiveness in the region. The Ministers of Trade agreed in Quito that a key component for ensuring the swift and effective flow of the HCP is the formulation of national and/or sub-regional strategies to strengthen countries' trade-related capacities. The national strategies will serve as the management tool for mobilizing financial and non-financial resources for the countries. The Tripartite Committee and other donors have assisted countries in the preparation of their strategies.

The strategies define, prioritize and articulate countries' trade-related needs in the: (1) preparation and participation in FTAA negotiations; (2) implementation of the FTAA agreement; and (3) adaptation to integration. As part of the preparation process of the national strategies, consultations took place with the different relevant sectors and institutions, as well as private sector entities involved in the design of trade policies and the negotiation and implementation of trade agreements.

### 3 Project components and activities

#### 3.1 Implementation of the National/Regional Trade Capacity Building Strategies.

Based on an assessment of national strategies, the following areas, in which the Trade Unit has particular strengths, will be supported:

- a) Training for Government Officials and Negotiators. Regional Training Modules to help countries develop core capacities for the current phase of negotiation and future implementation of the agreement in the areas of importance to the CARICOM, Central American, Andean and Mercosur economies. Projects include:
  - Training activities on how to prepare market access offers on Services and Investment for the CARICOM, Central America, Andean Community and Mercosur countries.
  - In-depth training activities on key negotiating issues: Services, Investment, IPR, Antidumping, Subsidies and Countervailing Duties, Dispute Settlement, and Standards and Technical Barriers to Trade for the CARICOM, Central America, Andean Community and Mercosur countries.
- b) Train-the-trainers program in the Caribbean, Central America and Andean Community. The objective of the train-the-trainers program is to build and strengthen local and sub-regional knowledge and expertise in trade policy and in the FTAA negotiating issues by addressing the serious shortage of local professionals with the background necessary to provide effective instruction
  - Development of training and educational materials for negotiators and government officials.
- c) Awareness and education, such as:
  - Seminars in conjunction with chambers of commerce or other business associations for the private sector to enhance their understanding and support of FTAA in CARICOM, Central America, Andean Community, and Mercosur
  - Seminars for staff of the national Assemblies, Parliament and Congresses from the Caribbean, Central America, the Andean Community and Mercosur to enhance understanding and support of the FTAA
  - Seminars for journalists from the Caribbean, Central America, the Andean Community and Mercosur to enhance understanding and support of the FTAA
  - Seminars in conjunction with universities or centres of research for academics, students, and other members of civil society to enhance understanding and support of the FTAA.

Other project activities will be developed based on consultations with recipient countries and donors, in order to maximize synergies among existing and planned trade-related technical assistance and capacity building programs throughout the Americas.

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**OAS Estimated Project Budget for which CIDA is funding Cdn\$750,000 :**

Item	Details	Cost
Assist 6 countries in the development of their National Strategy to Strengthen Trade Capacities.	\$50,000 each	\$300,000
2 training modules on preparation of market access offers on services and investment for the CARICOM, Central America, Andean Community, and Mercosur	\$40,000 each	\$80,000
4 sub-regional in-depth training activities on key negotiating issues	\$40,000 each	\$160,000
Set up 3 train-the-trainers program in the Caribbean, Central America, and Andean Community	\$30,000 each	\$90,000
4 seminars in conjunction with academic institutions for civil society at the sub-regional level	\$30,000 each	\$120,000
1 hemispheric seminar for staff of parliaments, assemblies, and congresses from the Caribbean, Central America, Andean Community, and Mercosur	1 seminar	\$120,000
1 seminar for journalists from the Caribbean, Central America, the Andean Community and Mercosur	1 seminar	\$80,000
4 seminars with private sector in the Caribbean, Central America, Andean Community, and Mercosur	\$20,000 each	\$80,000
Production of training materials.	2 simulation exercises 1 handbook	\$40,000
Production of an easy-to-read book to explain the FTAA process in Spanish and English (including translation).		\$25,000
Trade-Related Technical Assistance Database in support of the HCP	1 consultant for 6 months	\$18,000
Enhancing Transparency and Facilitating Access to Trade-Related Information.	1 consultant for 1 year	\$40,000
Support for the FTAA Negotiations: Secure Document Dissemination Facility Cost: For two years (until the end of the FTAA negotiations).	1 consultant for 2 years	\$160,000
<b>TOTAL IN US \$</b>		<b>\$1,313,000</b>